



KAA/OT/MBD/0006/2024-2025

3rd September, 2024

To: All Tenderers

**TENDER NAME: DEVELOPMENT AND MANAGEMENT OF:
LOT 1: BRANDED HALAL RESTAURANT
LOT 2: INTERNATIONAL BRANDED RESTAURANT
AT JOMO KENYATTA INTERNATIONAL AIRPORT**

TENDER NO: KAA/OT/MBD/0006/2024-2025

ADDENDUM NO. 4

The following are tender clarifications/addendum issued regarding the above tender in accordance to instructions to tenderers clause 7 of the bidding document for the referenced tender.

No.	QUERY	RESPONSE
1.	The criteria appears to be excessively restrictive and may unintentionally favor a particular company or group of companies. Specifically, the requirement for firms to demonstrate that they have been operating halal restaurants in at least two East African countries and provide documentary evidence such as licenses, leases, agreements contracts or letters of award showing a minimum of 10 branches, with at least five branches outside of Kenya, seems particularly biased	Jomo Kenyatta International Airport endeavors to provide passengers with the best retail and dining experience that meets the standard of international airport. The Authority has in the past accommodated local brands in a bid to give opportunities to local firms to provide food and beverage services, Jomo Kenyatta International Airport being a hub requires a wider presence across the East African region. This criteria is not biased but aimed at creating more variety which will blend in with the local outlets which were already awarded on operating within the airport.
2.	LOT 1 Firms MUST demonstrate they have been operating halal restaurants in at least 2 East African Countries This shall be	This amended as follows: LOT 1 Firms MUST demonstrate they have been operating halal restaurants. This shall be

	<p>demonstrated by the following i. Valid Halal certification ii. Documentary evidence such as copies of licenses / leases / agreements / contracts / Letters of Award, signed between bidder and the listed site owner/company/distributor showing a minimum 3 years' experience operating a MINIMUM 10 branches. Bidder must attach TEN (10) current contracts or leases. Five branches must be outside of Kenya.</p> <p>This criteria provides a narrow market scope</p>	<p>demonstrated by the following i. Valid Halal certification ii. Documentary evidence such as copies of licenses / leases / agreements / contracts / Letters of Award, signed between bidder and the listed site owner/company/distributor showing a minimum 3 years' experience operating a MINIMUM 10 branches. Bidder must attach TEN (10) current contracts or leases.</p>
3.	Undermining fair competition	<p>We are open to firms that meet the set criteria and experience as described, The presence of branches has been clarified in point number 1 above</p>

The closing/opening date remains **5th September 2024 at 11.00. a. m**
at **11:00 am**

Kindly ensure your tender is valid for a period of **126 days** and your tender security is valid for a period of **156 days** from the NEW closing/opening date of **5th September 2024 at 11.00. a. m**

This addendum forms part of the bidding document and is binding on all bidders. All other conditions remain the same.

Vincent Korir

GM (PROCUREMENT AND LOGISTICS)

For: MANAGING DIRECTOR/CEO