



KAA/OT/MBD/EOI/0058/2024-2025

10th January, 2025

To: Bidders

**RE: REQUEST FOR EXPRESSIONS OF INTEREST (EOI) FOR
DEVELOPMENT AND MANAGEMENT OF A COMMERCIALY
IMPORTANT PERSONS TERMINAL AT JOMO KENYATTA
INTERNATIONAL AIRPORT**

TENDER NO. KAA/OT/MBD/EOI/0058/2024-2025

CLARIFICATION NO. I

The following tender clarification/addendum issued regarding the above tender.

No.	Clarification	Response
1.	What is a CR12. FYI - we are a New York listed stock exchange company with the ticker symbol CAAP. Is there an equivalent document for the CR12 we can obtain?	In Kenya, CR12 is an official document issued by the Registrar of Companies under the Companies Act, 2015. It provides a detailed record of a company's shareholding and directorship We will accept an equivalent from your country.
2.	Do any of the documents listed under criteria for short listing need to be legalized/apostilled?	The criteria are as stipulated in the document
3.	We currently manage 53 airport facilities in 6 countries including many CIP terminals. In such a case and regarding the letter of recommendation, any particular requirement for these letters to be from clients/financial institutions?	Firms to provide at least three (3) letters of recommendation and agreements/contracts from current clients within a period of the last three years.

4.	Point d in the Criteria for short listing: Firms to demonstrate that they are undertaking or have previously undertaken a project for development, management and operations of airline lounges within the African continent. We don't have experience in Africa however we have vast experience in Latin America and Europe. Can we include our Latin American experience in the place of Africa.	Restricting project evidence to the African continent ensures that bidders not only possess relevant experience, but also understand the context, and contribute to regional economic growth. This will align with broader goals of fostering regional integration and leveraging local expertise. International experience in addition to the African contexts is an added advantage.
5.	Point c in the Criteria for short listing: A brief description of the proposed business concept, including investment level for the project. We have very limited data on the project and are yet to visit the proposed site. Can you provide any further data in order to assist us with answering this point?	You are advised to visit the site or send a representative to do so on your behalf.

The closing/opening date remains on **16th January, 2025 at 11.00 a.m.**

Kindly ensure your tender is valid for a period of **186 days** from the closing date **16th January, 2025 at 11.00 a. m.**

This addendum forms part of the bidding document and is binding on all bidders. All other conditions remain the same.



Vincent Korir
GM (PROCUREMENT AND LOGISTICS)
For: MANAGING DIRECTOR/CEO/ DK