



Kenya Airports Authority

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KAA/OT/MBD/0100/2024-2025

11th March, 2025

To: All Bidders

**RE: DEVELOPMENT AND MANAGEMENT OF A CONVENIENT AT
MOI INTERNATIONAL AIRPORT**

TENDER NO. KAA/OT/MBD/0100/2024-2025

ADDENDUM NO. 1

The following are tender clarifications/addendum issued regarding the above tender in accordance to instructions to tenderers of the bidding document.

No.	Clarification	Response
I.	<p>Bidders shall be required to provide an overall conceptual diagram and floor plans for the proposed business center and 3D/2D Schematics to have the following features,</p> <ul style="list-style-type: none">• Floor plan• Proposed products and services to be offered at the convenient store should include the following and not limited to:• High speed internet• Small meeting room with non-alcoholic beverages and snacks• Scanning• Printing• Copying• Courier <p>We would like to clarify on the products to be offered by a convenient store as the normal ones are as below.</p> <ul style="list-style-type: none">• Convenient food• Groceries• Beverages• Tobacco products,• Tickets• Over-the-counter drugs,	<p>Bidders are hereby notified that the convenience store will stock a variety of readily available products prioritizing items that are quick and easy to grab on the go, with a focus on popular brands and local demand. Key categories to stock are listed but to limited :</p> <p>Beverages: Bottled water Carbonated soft drinks Energy drinks Coffee (brewed and single-serve) Tea Juice</p> <p>Snacks: Candy Chips Cookies Granola bars Nuts Popcorn Dried fruit</p> <p>Grocery Essentials: Milk Eggs Bakery products e.g. Bread, cakes and muffins Yogurt Cheese</p>

	<ul style="list-style-type: none"> • Toiletries, • Newspapers and Magazines, • Books, • Milk, • Bread, • Power cords, • Gift items, • Toys and games, • Convenient clothing, • Printing, • Copying and courier. <p>We are kindly requesting your office to review the tender document, since the technology advancements has minimized the cyber business</p>	<p>Fresh fruit (limited selection)</p> <p>Prepared Foods:</p> <p>Sandwiches</p> <p>Salads</p> <p>Wraps</p> <p>Hot dogs</p> <p>Frozen meals</p> <p>Personal Care:</p> <p>Toothpaste</p> <p>Deodorant</p> <p>Shampoo</p> <p>Sunscreen</p> <p>Razor blades</p> <p>Other:</p> <p>Tobacco products (cigarettes, vaping supplies)</p> <p>Alcoholic Beverages (Take away)</p> <p>Newspapers and magazines</p> <p>Batteries</p> <p>Phone accessories</p> <p>Computer accessories</p> <p>Basic household items</p> <p>Important Considerations:</p> <p>Local needs: Tailor your stock to the demographics and preferences of airport users</p> <p>Freshness: Regularly rotate stock to ensure items are fresh.</p> <p>Seasonal items: Stock seasonal products like ice cream.</p> <p>Price points: Offer a mix of price points to cater to different budgets.</p> <p>Convenience factor: Prioritize items that can be quickly grabbed and paid for.</p>
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The closing/opening date remains on **13th March,2025 at 11.00 a.m.**

Kindly ensure your tender is valid for a period of **186 days** and your tender security is valid for a period of **216 days** from **New closing/opening date of 13th March, 2025 at 11.00. a. m.**

This addendum forms part of the bidding document and is binding on all bidders. All other conditions remain the same.



Vincent Korir
GM (PROCUREMENT AND LOGISTICS)
For: MANAGING DIRECTOR/CEO

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